

John "Jay" Cizeski

PHD CANDIDATE · ECONOMICS, UNIVERSITY OF CALIFORNIA SAN DIEGO

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Education

University of California San Diego

PHD ECONOMICS (IN PROGRESS)

- Advisors: Dr. James Andreoni, Dr. Emanuel Vespa.
- CPhil: June 2023

La Jolla, CA

August 2019 - present

University of Connecticut

BA ECONOMICS

- With Honors. Summa cum Laude.
- Thesis Advisor: Mike Shor.

Storrs, CT

August 2015 - May 2019

University of Connecticut

BA MATHEMATICS

- Summa cum Laude.
- Minor in Cognitive Science.

Storrs, CT

August 2015 - May 2019

Professional Experience

ACADEMIC POSITIONS

- 2022 - Pres **EconLab Lab Manager**, UC San Diego
- 2022 **Research Assistant**, Joel Sobel, UC San Diego
- 2021 **Research Assistant**, Emanuel Vespa, UC San Diego
- 2020 - 2023 **Teaching Assistant**, UC San Diego

NON-ACADEMIC POSITIONS

- 2019 **Intern: Advanced Analytics**, Travelers, Hartford CT
- 2018 **Intern: Product Management**, Travelers, Hartford CT
- 2017 **Intern: Business Intelligence**, Travelers, Hartford CT

Research

WORK IN PROGRESS

Messaging in Bargaining: Which Signals Work?

WORKING PAPER FORTHCOMING.

- **Abstract:** In this laboratory experiment, I examine how the presence of specific forms of strategic communication influences participants' strategies and outcomes in bargaining games. I find that subjects use available communication to misrepresent their preferences, and observe substantial gains for subjects that do so relative to their payoffs in a non-communication environment. I further characterize player types, and suggest that my data may be explained by a "cheap talk with lying costs"-style model.

Paternalism: An Information Account

IN PROGRESS

- **Abstract:** In this experiment, I consider the role of differential information quality on an individual's decision of whether to intervene in another person's choice or not. In doing so, I estimate and compare an "information premium" - a measure of how much better information one needs in order to intervene, to examine conditions when people are more or less likely to do so. I suggest that differences in choices ex-ante versus ex-post to signal realization may indicate whether paternalistic preferences are influenced by failures of contingent reasoning.

Awards, Fellowships, & Grants _____

- 2022 **TA Excellence Award**, UCSD Economics
- 2020, 2021 **Summer Research Fellowship**, UCSD Economics
- 2015 **Eagle Scout**, Boy Scouts of America

Conferences and Workshops Attended _____

- 2023 **CTESS Summer Institute in Theory-Based Experiments**, Pasadena, CA *Workshop
Presenter*
- 2023 **Behavioral Economics Annual Meeting**, New Haven, CT *Attendee*

Teaching Experience _____

TEACHING ASSISTANT

**Intermediate Microeconomics A/B/C,
Principles of Microeconomics,
Industrial & Organizational Economics,
Economics of the Environment,
Economics of Discrimination,**

Mentoring _____

- 2020-2022 **COMRADES Program**, Economics Department, UC San Diego

Outreach _____

SERVICE AND OUTREACH

- 2022 **UCSD Undergraduate Economics Society ECONference**, Panelist
- 2022 **UCSD Undergraduate Economics Society Networking Night**, Guest Speaker

REVIEW SERVICE

Economics Letters,